



**FEEDING THE ECONOMY**



# U.S. FOOD AND AG INDUSTRIES

America's food and agriculture sectors feed the economy and fortify the nation. Together, they are responsible for roughly one-fifth of the country's economic activity, directly supporting over 23 million jobs; that equals nearly 15% of US employment. It begins in the rich soil of America's farms and ranches – more than 2.1 million of them – spread across the heartland and stretching to the coasts, covering two out of every five American acres.

Meanwhile, millions of food scientists, grocers and truck-drivers work in more than 200,000 food manufacturing, processing, and storage facilities to keep food fresh and deliver it on time. The journey may conclude at one of the nation's nearly 1 million restaurant locations staffed by the 15.1 million Americans employed there. More often, it makes its way from retail grocers to American homes, at kitchen tables, surrounded by families grateful for the nation's bounty.

## Michigan

- **Direct Jobs**  
612,978
- **Direct Wages**  
\$17.23 Billion
- **Direct Output**  
\$71.88 Billion
- **Business Taxes**  
\$20.34 Billion
- **Exports**  
\$1.69 Billion

## United States

- **Direct Jobs**  
23,082,922
- **Direct Wages**  
\$782.54 Billion
- **Direct Output**  
\$2.96 Trillion
- **Business Taxes**  
\$885.30 Billion
- **Exports**  
\$148.41 Billion

### Sponsors

American Bakers Association · American Beverage · American Farm Bureau Federation · American Frozen Food Institute · American Soybean Association · Beer Institute · Biotechnology Innovation Organization · Consumer Brands Association · Corn Refiners Association · Food Marketing Institute · Global Cold Chain Alliance · International Dairy Foods Association · National Association of State Departments of Agriculture · North American Millers Association · National Chicken Council · National Grocers · National Pork Producers · National Restaurant Association · National Confectioners Association · National Corn Growers Association · National Milk Producers Federation · North American Meat Institute · SNAC International · Sugar Association · The Fertilizer Institute · USA Rice · The Wine Institute · United Fresh Produce Association



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## Economic Impact in Michigan

| Direct Economic Impact | Jobs           | Wages                   | Output                  |
|------------------------|----------------|-------------------------|-------------------------|
| Agriculture            | 55,718         | \$267,883,100           | \$6,935,791,700         |
| Manufacturing          | 58,561         | \$3,359,723,400         | \$28,745,268,800        |
| Wholesaling            | 24,272         | \$1,961,676,700         | \$4,159,056,700         |
| On-Premise Retailing   | 396,128        | \$9,088,042,900         | \$26,066,396,200        |
| Off-Premise Retailing  | 78,299         | \$2,557,430,300         | \$5,978,372,100         |
| <b>Total</b>           | <b>612,978</b> | <b>\$17,234,755,500</b> | <b>\$71,884,885,500</b> |

| Supplier Economic Impact         | Jobs           | Wages                   | Output                  |
|----------------------------------|----------------|-------------------------|-------------------------|
| Agriculture                      | 40,464         | \$888,411,600           | \$1,925,009,700         |
| Mining                           | 1,119          | \$21,123,100            | \$354,733,100           |
| Construction                     | 3,577          | \$218,206,800           | \$729,864,600           |
| Manufacturing                    | 36,181         | \$3,053,425,900         | \$17,928,877,300        |
| Wholesale                        | 26,565         | \$2,120,906,100         | \$6,514,448,700         |
| Retail                           | 6,367          | \$235,147,600           | \$667,400,400           |
| Transportation & Communication   | 37,659         | \$2,710,229,300         | \$9,902,364,300         |
| Finance, Insurance & Real Estate | 52,511         | \$2,442,589,700         | \$11,756,691,500        |
| Business & Personal Services     | 97,577         | \$6,843,339,100         | \$12,504,578,800        |
| Travel & Entertainment           | 10,210         | \$308,871,700           | \$710,920,000           |
| Government                       | 5,077          | \$428,332,600           | \$889,030,900           |
| Other                            | 0              | \$0                     | \$0                     |
| <b>Total</b>                     | <b>317,307</b> | <b>\$19,270,583,500</b> | <b>\$63,883,919,300</b> |

| Induced Economic Impact          | Jobs           | Wages                   | Output                  |
|----------------------------------|----------------|-------------------------|-------------------------|
| Agriculture                      | 2,784          | \$55,331,100            | \$164,018,300           |
| Mining                           | 611            | \$8,223,000             | \$182,738,700           |
| Construction                     | 2,664          | \$152,559,700           | \$541,326,300           |
| Manufacturing                    | 17,662         | \$1,550,874,800         | \$9,174,712,200         |
| Wholesale                        | 8,378          | \$709,903,800           | \$2,637,741,000         |
| Retail                           | 37,157         | \$1,220,173,700         | \$3,376,988,400         |
| Transportation & Communication   | 21,270         | \$1,639,965,400         | \$6,861,575,900         |
| Finance, Insurance & Real Estate | 42,674         | \$2,191,947,900         | \$15,348,696,300        |
| Business & Personal Services     | 151,763        | \$8,397,391,600         | \$16,366,597,700        |
| Travel & Entertainment           | 24,587         | \$757,374,500           | \$1,906,647,300         |
| Government                       | 3,789          | \$292,932,800           | \$800,779,600           |
| Other                            | 9,736          | \$356,993,300           | \$653,967,300           |
| <b>Total</b>                     | <b>323,075</b> | <b>\$17,333,671,600</b> | <b>\$58,015,789,000</b> |

|                              | Jobs             | Wages                   | Output                   |
|------------------------------|------------------|-------------------------|--------------------------|
| <b>Total Economic Output</b> | <b>1,253,360</b> | <b>\$53,839,010,600</b> | <b>\$193,784,593,800</b> |

| Tax Impact         | Business Taxes          | Exports                            | Export Value           |
|--------------------|-------------------------|------------------------------------|------------------------|
| Federal Taxes      | \$12,015,329,400        | Customs Value at Point of Shipment | \$1,687,446,300        |
| State Taxes        | \$8,324,101,100         | <b>Total Exports</b>               | <b>\$1,687,446,300</b> |
| <b>Total Taxes</b> | <b>\$20,339,430,500</b> |                                    |                        |

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